

A close-up portrait of Nicole Walters, a Black woman with long, dark, wavy hair. She is wearing a vibrant blue top and a delicate necklace with a teardrop-shaped pendant. Her expression is calm and confident, looking slightly off-camera. The background is a solid, deep blue.

**CEO & FOUNDER OF
INHERIT LEARNING CO.
BELIEVER, WIFE, MOTHER,
& LEGACY BUILDER**

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NICOLE WALTERS

LEGACY BUILDER

Nicole Walters is on a mission to inspire people to not only live better lives, but also leave a legacy. Known as the coach you need in your business and life, she is adept at identifying ways to turn influence into income and popularity into profits. Whether on her top-rated business podcast or when she's dropping gems from the event stage, Nicole champions the long-term payoff of intentionally pursuing purpose.



After spending more than a decade working as a sales executive at Fortune 500 companies, Nicole found herself at a crossroads. While her bank account boomed, she felt unfulfilled and bankrupt of the joy and economic freedom she desired. With a plan, a strong belief in her God-given talents and a deep desire to be her own boss, Nicole left her six-figure job. She sought expert help and support. Within six months of taking the leap of faith, she successfully converted her part-time side hustle into a full-time business. Since then, she has built a multi-million-dollar personal development and business education empire.



ENTREPRENEURIAL COACHING

STRATEGIC SUCCESS

As the CEO and Founder of Inherit Learning Company, Nicole specializes in business development training and strategic coaching for emerging entrepreneurs and established business owners. From stay at home parents

to small business owners, her transformative resources help everyday entrepreneurs get richer—in finances, relationships and health. Inherit Learning Company offers insight into proven corporate strategies and

business principles that catapult barely surviving companies into thriving enterprises. Her firm's unique and immersive programs help business owners gain the confidence and clarity to build profitable ventures doing what they love.

NEWS MAKER

Notable publications such as Forbes, Entrepreneur, Essence and Yahoo! Finance have sought out Nicole for her business expertise and consumer-friendly tips. Millions of listeners, viewers and readers have tuned in to Nicole's actionable insights. Whether sitting on the couch of the local morning show or offering commentary on the latest business news headlines, she has an innate ability to connect with a variety of audiences. In addition, videos featuring her juggling family and fortune have racked up over 30 million views and generated coverage on The Today Show, Good Morning America, Woman's Day and Babble.





BY THE NUMBERS

CONTENT THAT DRIVES TRAFFIC

Nicole has captured the attention and hearts of thousands through digital media. She consistently shares content that connects, and has created an engaged and active online following. Nicole's wide-reaching digital presence serves as another way to encourage and equip legacy builders.

500,000+

TOTAL SOCIAL MEDIA FOLLOWERS

400,000+

UNIQUE WEBSITE VISITORS

100,000+

AVERAGE MONTHLY LIVE VIEWS

30,000+

E-MAIL SUBSCRIBERS

400,000+

PODCAST DOWNLOADS
(#1 BUSINESS PODCAST)





VOICE OF AUTHENTICITY

SPEAKER AND TRAINER

A relatable and genuine leader, top business conferences such as Dave Ramsey's Business Boutique, FinCon, Chalene Johnson's Marketing Impact Academy, ConvertKit, and more have tapped Nicole to serve as a keynote speaker. Members of her audience often remark on her transparent, practical and motivating approach to both business and life.



PODCASTER

BUSINESS BUILDER

Nicole is also the host of the popular and highly-rated Nicole Walters podcast, where she doles out entrepreneurship and lifestyle tips. Each week, thousands of listeners tune in to get nuggets of wisdom that not only change their businesses, but their lives. In her unique blend of honesty, humor and humility, Nicole shares her first-hand knowledge of navigating entrepreneurship.

BELIEVER, WIFE, & MOM



WORK & HOME

When she's not helping entrepreneurs optimize their businesses, Nicole enjoys spending time with her husband and three children. Affectionately known as the "Hubbin" and "Tinies," she often shares hilarious and inspirational snippets and snapshots from their everyday life.